

Greek Charter Rate Report

George Yachts Greek Charter Index 2026-2027

Edition 2026-2027 · rate cards as of 14 September 2026

Original George Yachts rate data on crewed yacht charter in Greek waters, refreshed for the autumn of 2026 as the 2027 rate cards open. Across the ninety-six fully crewed yachts with a current rate card, a sailing catamaran runs from EUR 17,000 a week net base at 15 metres to EUR 90,000 at 24 metres; a power catamaran from EUR 21,000 to EUR 90,000; a motor yacht from EUR 17,500 at 20 metres to EUR 150,000 at 39 metres; and the two yachts above 50 metres from EUR 162,500 to EUR 235,000. Every figure below is per yacht per week, before VAT and APA, and comes from a rate card we hold rather than from a market average.

Weekly net base charter fee by yacht type and size

Weekly net base charter fee by yacht type and size (EUR, per yacht, excluding VAT and APA), from the current rate cards of the ninety-six fully crewed yachts we represent. Autumn 2026, carrying into the 2027 season, recounted 14 September after twelve yachts joined the list and nine left it.

YACHT TYPE AND SIZE	GUESTS	WEEKLY NET BASE (EUR)	YACHTS
Sailing catamaran, 12 to 16m	8 to 10	EUR 17,000-22,000	4
Sailing catamaran, 16 to 19m	8 to 10	EUR 18,900-48,000	9
Sailing catamaran, 20 to 22m	8 to 10	EUR 31,500-43,500	8
Sailing catamaran, 23 to 24m	8 to 10	EUR 54,900-90,000	8
Power catamaran, 13 to 17m	8	EUR 21,000-28,000	2
Power catamaran, 20 to 22m	8 to 10	EUR 33,000-69,000	8
Power catamaran, 23 to 24m	6 to 12	EUR 49,000-90,000	5
Motor yacht, 18 to 21m	6 to 8	EUR 17,500-28,000	4
Motor yacht, 22 to 25m	6 to 10	EUR 21,000-47,500	9
Motor yacht, 26 to 31m	10 to 12	EUR 35,900-75,000	8
Motor yacht, 32 to 34m	8 to 12	EUR 49,000-125,000	10
Motor yacht, 35 to 40m	10 to 12	EUR 59,900-150,000	11
Motor yacht, 45 to 48m	10 to 12	EUR 83,300-140,000	2
Superyacht, 50m and above	12 to 49	EUR 162,500-235,000	2
Sailing monohull, 24 to 31m	6 to 9	EUR 24,000-55,000	6

All figures per yacht per week, net base, before Greek VAT (invoiced at the yacht's certified rate of 5.2, 6.5, 7.8 or 12 per cent; 13 per cent is the statutory ceiling) and before APA (20 to 30 per cent of base on sailing yachts and catamarans, 30 to 40 per cent on motor yachts). A crew gratuity of 10 to 15 per cent of the base is customary and at the guest's discretion.

EUR 17,000

the crewed floor: a 15 metre sailing catamaran for eight guests, per week net base

96 yachts

fully crewed boats whose current rate cards this index is built from: 90 of the 91 on the list, plus six crewed sailing monohulls quoted separately

66 videos

of the 91 yachts on the list carry a walkthrough video on their own page, filmed aboard, deck by deck

Autumn 2026

when owners settle the 2027 rate cards and the most requested July and August weeks begin to go

6-12 months

typical booking lead time for peak July to August weeks; premium 40m-plus yachts a year or more ahead

Why this table is by size and not by region

A crewed yacht's base rate attaches to the vessel, not to the cruising ground. Greek operators quote one Greece-wide rate card per boat, and the same yacht repositions between the Cyclades, the Ionian, the Saronic and the Dodecanese on that single rate. Region still changes your charter, but it changes availability and repositioning rather than the number on the contract. The Cyclades carry the deepest demand and the Meltemi, which favours larger, faster, more powerful yachts, so the boats that end up there sit higher in the table. The Ionian and the Saronic Gulf are the best value in practice: calmer water, close to Athens, little or no repositioning cost, and ideal conditions for catamarans. The Dodecanese is the thinnest crewed market, so most yachts are repositioned from Athens at a cost that lands on the delivery line rather than on the weekly rate, and availability thins first there.

The 2027 early-bird window

The 2027 Greek season effectively opens for business in the autumn of 2026, when owners settle next year's rate cards, and the first calendars open earlier still for repeat clients. The advantage of moving now is not primarily price: it is choice. The most requested yachts have their late July and August 2027 weeks spoken for months before the season, and the five and six cabin boats run out long before anything else does, because there are fewer of them than any brochure suggests. Where owners publish early-booking offers, those offers tend to reward commitment on exactly the weeks that would otherwise sell anyway. The figures in this table are the rates we are quoting now; 2027 cards land through the autumn and winter, and we requote when they do.

Budgeting all-in: APA, VAT, fuel and TEPAI

The base fee is the start, not the total. APA, the Advance Provisioning Allowance, is set per charter rather than by any rule: on the yachts in this index it runs 20 to 30% of the base for sailing yachts and catamarans and 30 to 40% for motor yachts, where fuel weighs heaviest. Greek VAT on a weekly crewed charter is invoiced at 5.2, 6.5, 7.8 or 12% depending on the yacht's certification, with 13% the statutory ceiling; short charters under 48 hours and bareboat charters are taxed at 24% instead. A crew gratuity of 10 to 15% of the base is customary and is calculated on the base alone, never on APA or VAT. Greece's TEPAI cruising tax applies monthly by yacht length, at the current official tariff. Marine diesel stayed elevated through 2026, so estimate APA on current local diesel prices rather than last year's average. A EUR 20,000 base catamaran week lands around EUR 25,000 to 28,500 all-in before gratuity, and around EUR 27,000 to 31,500 with it.

Why demand is rising

The global ultra-high-net-worth population keeps growing, and wealth migration is favouring Southern Europe, with the Athenian Riviera and the Greek islands among the destinations of choice, feeding Greek summers. Greece's e-Charter Permission now lets non-EU-flagged yachts over 35m charter up to 28 days a year, widening the large-yacht pool. Across the season, Greece accounts for roughly 30% of Mediterranean summer charter bookings, the single most popular charter destination.

Booking lead time by season

July to August (peak)	6 to 12 months; premium 40m+ yachts a year or more ahead
June to early July	4 to 6 months for most vessels
May, late September to October (shoulder)	3 to 4 months; 15 to 25% below peak pricing

How the figures are produced

Figures are net base charter fees (EUR per yacht per week, excluding VAT and APA), compiled by George Yachts from the current rate cards of the ninety-six fully crewed yachts we represent, together with our own booking and quotation data across the 2025 and 2026 seasons. Each band states the lowest and highest figure that appears on a rate card in it, so the numbers are observed rather than modelled, and no cell is an estimate; a yacht sits in the band of its length rounded to the metre. Fully crewed means two or more crew. The population is the ninety-one yachts on the list less one that quotes on request, plus six crewed sailing monohulls that are priced here but held apart from the fleet count. The motor list was renewed on 8 September 2026 and every band was recounted on 11 September, when two motor bands, 32 to 34 metres and 45 to 48 metres, were added because the renewed list filled what had been gaps; twelve more yachts joined on 14 September and were counted into the bands the same day, and nine left the list that evening and were counted out. Gulets, which we quote on request rather than carry, run roughly EUR 9,500 to 44,500 a week (est.), the one estimated figure on this page. Rates move with the season and with each yacht's calendar: this edition was refreshed on 11 September 2026 as the 2027 cards opened, recounted on 14 September, and it is refreshed quarterly.

The data as files

The same table is published as CSV and JSON for reuse, under a Creative Commons Attribution 4.0 licence: cite it with a link to the Index page.

georgeyachts.com/greek-charter-index-2026 · [data.csv](#) · [data.json](#)

About George Yachts

George Yachts Brokerage House LLC is a boutique charter brokerage working exclusively in Greek waters: weekly, fully crewed charters on motor yachts, power catamarans and sailing catamarans in the Cyclades, the Saronic and the Ionian, boarding at Athens, Lefkada or Corfu. The house is an IYBA Charter Active member and contracts on MYBA-standard terms, one price per yacht per week. Founder and Managing Broker George P. Biniaris is a licensed sailing skipper.

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